

GL Hearn Limited 65 Gresham Street London EC2V 7NQ

T: +44 (0)20 7851 4900 glhearn.com

David Robinson Principal Planning Officer London Borough of Lewisham Laurence House 1 Catford Road, London SE6 4RU

By E-mail

23 April 2020

Dear David,

## Re: Besson Street, New Cross Gate, London, SE14 5AS

I refer to our telephone conversation this afternoon when we discussed this project.

By way of background we circulated our initial draft report in January 2020 that demonstrated the applicants proposed scheme is not viable based upon current day costs and values. Although in considering the potential deliverability of the project the applicants viability advisor Avison Young demonstrated the scheme was viable after adopting a growth scenario.

Our report identified a construction cost of c.  $\pounds75.521m$  which equates to  $\pounds241.38psf$  and was c.  $\pounds3.290m$  lower than the Applicant's cost plan. Since circulation of our initial draft report we have received a response from the Applicant and following review of this our cost consultant has revised his opinion to c.  $\pounds77.183m$  equivalent to  $\pounds246.69psf$ .

Therefore, as our opinion of construction costs have increased it serves to highlight the construction costs reflected in our January 2020 dated report are understated. Whilst we have not prepared revised development scenario appraisals it is clear the viability of the proposal does not improve. In fact the present day scenarios are less viable.

I do hope this note is sufficient and would be happy to chat through if anything is unclear.

Yours sincerely

Andrew Murphy Director